

# Long/Short Equity

Prior to 12/31/2024, the strategy was known as Glenmede Quantitative U.S. Long/Short Equity.

**Q1** | 2025

#### **Investment Philosophy**

GIM believes that underlying stock characteristics are determining factors that drive above market performance over time. In our view, these "ideal stock characteristics" should be intuitive considerations for all investors.

#### **Investment Strategy**

- Utilizes proprietary, sector-specific models to identify stocks with the potential to outperform (long positions) and underperform (short positions), based on a combination of valuation, fundamental, earnings and technical characteristics.
- Optimizes the portfolio to provide broad diversification across sectors, industries and individual companies.
- Initial equal weight positions.

#### **Product Highlights**

- Potential to enhance diversification and return, and potentially reduce volatility.
- Proprietary long and short ranking models.
- Proprietary "Whisper Signal" analysis seeking to identify potential earnings surprises (negative and positive).
- Targets approximately 100% long, 70% short positions.

#### **Strategy Facts**

Universe Russell 3000 with over \$200 million in market capitalization

Benchmark Russell 3000 Index

Strategy Inception November 30, 2006

#### Assets Under Management as of 3/31/2025

Glenmede Long/Short Equity: \$44.9 Million
Glenmede Investment Management: \$6.0 Billion

#### Proprietary Buy and Short stock selection models Identify attractive stock Utilize undesirable characteristics characteristics Valuation Downside risk indicators • Earnings & revenue • "Whisper Signal" Management quality Integrated sell discipline Typically 80-140 long Market signals Diversification Portfolio of risk factors constraints bearing secs. Trading and borrowing cost • Industry group models

## Risk management and portfolio diversification models

#### Performance (%) as of 3/31/2025

|  | QTD  | YTD  | 1 Yr | 3 Yr¹ | 5 Yr¹ | 10 Yr1 | Incept <sup>1</sup> |
|--|------|------|------|-------|-------|--------|---------------------|
| Gross  | 1.3  | 1.3  | 9.9  | 8.5   | 12.0  | 5.4    | 4.5                 |
| Net  | 1.0  | 1.0  | 8.6  | 7.1   | 10.6  | 4.1    | 3.3                 |
| 70% Barclay's Capital 3-Month U.S. T-Bill/<br>30% Russell 3000 | -0.6 | -0.6 | 6.0  | 5.9   | 7.5   | 5.1    | 4.2                 |
| Russell 3000   | -4.7 | -4.7 | 7.2  | 8.2   | 18.2  | 11.8   | 9.7                 |
| Excess Return (Gross) vs 70/30                                 | 1.9  | 1.9  | 3.9  | 2.6   | 4.5   | 0.3    | 0.3                 |
| Excess Return (Net) vs 70/30                                   | 1.6  | 1.6  | 2.6  | 1.2   | 3.1   | -1.0   | -0.9                |

<sup>&</sup>lt;sup>1</sup>Annualized returns. Inception date: 11/30/2006.

Performance data quoted represents past performance; past performance does not guarantee future results.

All figures based on monthly data as of 3/31/2025, unless otherwise noted.

# Long/Short Equity

#### **Strategy Characteristics**

|                        | Long<br>Portfolio | Short<br>Portfolio | Russell<br>3000 |
|------------------------|-------------------|--------------------|-----------------|
| Number of Holdings     | 87                | 82                 | 2,960           |
| Wtd Avg. Mkt Cap (\$B) | 41.1              | 48.1               | 792.1           |
| P/E                    | 12.5              | 23.4               | 20.5            |
| P/B                    | 2.0               | 2.6                | 4.0             |
| ROE                    | 17.2              | 2.6                | 20.6            |
| EPS Growth (5 yr)      | 16.2              | 7.4                | 13.9            |

#### **Returns Based Statistics**

3-Month U.S. T-Bill/ vs Russell 3000 Index 30% Russell 3000 1 Yr 3 Yr 5 Yr 1Yr 3 Yr 5 Yr Sharpe Ratio 0.85 0.59 1.38 0.85 0.59 1.38 Information Ratio 0.31 0.02 -0.421.17 0.45 0.76 6.9 Std. Dev. (Portfolio) % 5.6 6.7 5.6 6.9 6.7 Std. Dev. (Index) % 12.7 17.5 17.2 3.8 5.4 5.2 Beta 0.36 0.22 0.21 0.75 0.71 1.18 **Batting Average** 0.44 0.45 0.58 0.58 0.60 0.42

vs 70% Barclay's Capital

Based on monthly data as of 3/31/2025. Standard deviation is annualized.

#### Sector Diversification (%)

|                        | Glenmede | 70% Barclay's Capital<br>3-Month U.S. T-Bill/<br>30% Russell 3000 |
|------------------------|----------|---|
| Communication Services | 1.6      | 2.6   |
| Consumer Discretionary | 4.1      | 3.1   |
| Consumer Staples       | -0.6     | 1.7   |
| Energy                 | 3.0      | 1.1   |
| Financials             | 2.8      | 4.6   |
| Health Care            | 5.9      | 3.4   |
| Industrials            | 3.0      | 2.9   |
| Information Technology | 8.0      | 8.3   |
| Materials              | 1.0      | 0.7   |
| Real Estate            | 2.0      | 0.8   |
| Utilities              | 0.1      | 0.7   |
| Cash                   | 69.8     | 70.0  |

#### Top Ten Long Holdings (%)

| eBay Inc.                     | 2.0  |
|-------------------------------|------|
| Unum Group                    | 2.0  |
| MGIC Investment Corporation   | 2.0  |
| Genpact Limited               | 1.9  |
| Merit Medical Systems, Inc.   | 1.9  |
| Adtalem Global Education Inc. | 1.9  |
| Stride, Inc.                  | 1.8  |
| Amdocs Limited                | 1.8  |
| Reliance, Inc.                | 1.8  |
| Sanmina Corporation           | 1.8  |
| Total                         | 18.9 |

## Management Team

Vladimir de Vassal, CFA Portfolio Manager 27 years at GIM

David Marcucci, CFA Research Analyst 10 years at GIM

Alexander Atanasiu, CFA

Portfolio Manager 20 years at GIM

Ruohao Chen, CFA Research Analyst 9 years at GIM

Paul T. Sullivan, CFA

Portfolio Manager 31 years at GIM

**Brooklyn Hollimon** Research Analyst <1 year at GIM

Holdings and sector allocations are subject to change and are not recommendations to buy or sell any security. All figures based on monthly data as of 3/31/2025, unless otherwise noted.

Past performance is not indicative of future performance and may be lower or higher than the performance quoted. Characteristics, holdings and sector weights are based on a representative account, are as of 3/31/2025 and are subject to change and may no longer be held in client portfolios. The holdings of any particular account may vary based on investment restrictions applicable to the account. It should not be assumed that the investment in any presented were or will be profitable.

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All of the composites' valuations and returns are computed and stated in U.S. Dollars. Net numbers are net of max allowable management fee for this strategy. Additional information regarding the Company's policies for valuing portfolios, calculating performance and preparing compliant presentations, is available upon request. A GIPS® compliant presentation, as well as a complete list of firm composites and performance, can be requested from GIM Client Service at 215.419.6662. Please see the GIPS® presentation for further explanation.

The Long/Short Equity Composite objective is to use long and short equity positions based on proprietary multi-factor stock ranking models, overlaid with upside and downside risk screens, to achieve long-term capital appreciation consistent with reasonable risk to principal. Prior to 12/31/2024, the strategy was known as Glenmede Quantitative U.S. Long/Short Equity.

The Russell 3000 Index is an unmanaged, market value weighted index, which measures total return performance of the 3,000 companies that are largest in the market. One cannot invest directly in an index.